

# **Responsible Investment Policy**

# **Executive Summary**

There is a growing appreciation internationally of the environmental, social and governance (ESG) impacts of business activities. This policy outlines Loftus Peak's approach to ESG in both investment philosophy and process, as well as the operation of the business.

### Investment

Loftus Peak is a fund manager; it invests client monies in disruptive companies that are expected to outperform global equity markets over the medium- to long-term. The allocation of capital is a powerful force for change; we at Loftus Peak understand that our investment decisions, when taken together with others, can drive positive ESG outcomes. It is important we consider and integrate ESG factors into our investment approach as they have the potential to impact the long-term sustainability of companies in our investment universe.

#### Business

The concept of sustainability is core to Loftus Peak's business philosophy. We seek to ensure our environmental impact is minimised or remedied, that we uphold our social contract with stakeholders and act as a good corporate citizen to build and maintain trust. We view these principles as an ethical and financial imperative for the success of Loftus Peak. We believe that the incorporation of ESG into our investment and business processes delivers stronger ESG outcomes and is in the best interests of Loftus Peak's stakeholders.



#### Introduction

### Purpose of the policy

Responsible Investment is a strategy and practice that incorporates environmental, social and governance (ESG) factors in investment decisions and active ownership. This policy outlines how Loftus Peak integrates ESG considerations into our investment process and our business operations. This policy will continue to be developed through time and reviewed at least annually.

# Background

Loftus Peak believes a good business is a sustainable business; one that is well-governed, avoids harm to people and the environment and recognises its responsibilities to stakeholders.

We believe companies with strong ESG credentials and opportunity often carry a disruptive edge and can even be classified as disruptive by riding on ESG thematics. This disruption makes them more attractive as investments.

We look to where the world is heading and position our clients to benefit from that change, selecting investments based on a disciplined valuation process. There are two distinct questions facing responsible investors looking for suitable companies to invest in; what type of business a company is involved in and how a company operates its business.

We care about what you think and welcome your insights and feedback about our Responsible Investment Policy. You can contact one of the Loftus Peak team at enquiry@loftuspeak.com.au, or call on +61 2 9163 3333 with any comments or questions.

## **Beliefs**

Loftus Peak's ESG beliefs are:

Allocation of capital is a powerful force for change

We consider an investment in a company a "vote" for it and the business model it operates, and so we must be deliberate with the capital we allocate and mindful that investing into a company has implications for its future funding ability and sustainability in the long-term.

Long-term investment must be sustainable to produce long-term value

As long-term investors, we must consider all factors that impact the sustainability of a business model, both endogenous factors like balance sheets as well as exogenous factors like the macroeconomic settings and the ESG impact borne by society and the environment.

Disruptive companies are well positioned to deliver strong ESG outcomes

Loftus Peak believes that ESG themes often overlap with our disruptive investment strategy. For example, one of our disruptive thematics is the recategorisation of, "Energy as a technology, not a fuel"; energy need not be extracted and burned in the form of fossil fuels but rather a significant resource which may be harnessed by way of technology in the form of solar, wind, geothermal and hydroelectricity.



# **Responsible Investment Process**

The Responsible Investment Process reflects all three of our beliefs and involves incorporating qualitative and quantitative ESG considerations in our investment process. This process occurs when first selecting a company. At this stage, we look for disruptive opportunities, which may include ESG thematics, and we also apply negative screens. We construct our investable universe with a proprietary Discounted Cash Flow ("DCF") model, which allows us to factor in ESG quantitatively through the discount rates we select to value companies.



After initial investment, we continue to review against negative screens monthly and review changes to quantitative ESG risk, as well as engage in stewardship activities such as company engagement, proxy voting, and collaborations.

### Qualitative considerations:

Loftus Peak looks for disruptive opportunities, which are often furnished by ESG considerations. When the investment team shapes the universe of disruptive companies out of the larger universe of global equities, ESG credentials are a strong thematic justification for a company's inclusion.

## Negative screens:

We apply negative screens to the following industries and business models:

- Adult Entertainment
- Alcohol manufacture, supply and retail sales
- Animal cruelty fur and specialty leather, non-pharmaceutical animal testing
- Fossil fuels oil, gas and thermal coal extraction and generation
- Gambling equipment manufacture, supply, services and outlets
- Logging old growth forest
- Nuclear power



- Predatory lending
- Tobacco supply and retail sales
- Weapons manufacture and supply

Loftus Peak will not invest in any companies with primary business models in, or which generate more than 5% of revenues from these activities. Such companies are screened out of our investment universe. We review these screens for suitability regularly and will communicate changes to our investors.

Loftus Peak applies these thresholds because we recognise that it can be impossible for a company to entirely remove revenues sourced from some of these activities; especially as the world and its supply chains are more interconnected than ever before. Therefore, we must consider the materiality of these revenues. For example, while we do not necessarily support everything that happens online, we invest in the companies providing the components and the infrastructure required for the efficient operation of the cloud. It would be counterproductive to the objective of the negative screen, and detrimental to our clients, if we screened out good, disruptive companies based on a fraction of their revenues.

However, some business models are more of an ESG risk and less integrated into company supply chains. We apply stricter screening criteria on the following industries and business models:

- Tobacco production
- Controversial weapon production
- Nuclear weapon production

Loftus Peak will not invest in any companies with primary business models in, or which generate any revenue from these activities.

The negative screens applied to the funds and portfolios we manage are powered by data from Sustainalytics and existing holdings are periodically monitored for any changes in sources of revenue in relation to the thresholds applied.

## Quantitative considerations:

We believe that ESG risk is not necessarily captured by a traditional Weighted Average Cost of Capital ("WACC") calculation – you only have to look at the implied costs of capital for Exxon, Shell, BP and other oil companies to recognise this fact. We use a proprietary DCF model to make valuations of companies. We input discount rates into this model drawn from our own WACC calculations which themselves assign discounts and premiums for factors, including ESG.

We standardise our quantitative discounts and premiums around the raw ESG risk score and ESG risk score momentum provided by Sustainalytics, as well as our own research. This methodology filters through into portfolio construction to the extent that a change to ESG risk changes the discount rate. Companies with high discount rates are penalised in the DCF model and will either be carried at a lower weight or deemed uninvestable.



## SDG Alignment:

In addition to discounting, we identify companies where our investment thematics align with Sustainable Development Goals ("SDGs"). Where this happens, the SDGs acts as a growth driver within the company and increases its valuations. Out of the seventeen SDGs and our six thematics, we identify three consistent overlaps:

- Energy as a technology as a contributor to Affordable and Clean Energy.
- Life Sciences as a contributor to Good Health and Well Being.
- Connected Devices as a contributor to Safeguarding Peace.

In addition to these three thematic based goals, we believe that other additional SDG opportunities may arise with particular investments. The holdings which currently meet SDG goals are outlined annually in our Sustainability Report.

### Engagement:

We believe that voting on shareholder resolutions to encourage action on key ESG issues facing companies is the key engagement method for a fund manager of our size. We vote on shareholder resolutions using the ISS proxy voting service and in accordance with our Proxy Voting Policy. The investment team reviews relevant ballots, and our voting record is published on the Loftus Peak website.

We can also directly communicate with companies to address the ESG risks we have identified, to apply additional pressure or to clarify ambiguity in the company's current disclosures.

In addition, we collaborate on ESG matters with other investors and market participants, including through membership of the Responsible Investment Association Australasia (RIAA) and as signatory of the UN Principles for Responsible Investment (PRI).

Our annual Stewardship Report sets out our engagement policy and practice in more detail.



### **Business**

Loftus Peak seeks to act as a good corporate citizen. This is vital to uphold the social contract between our shareholders, management, team, investors, and community. Considering ESG factors, ensures we can more accurately reflect changing community expectations and understand our impact on the planet.

#### **Environment**

We have designed our business to ensure longevity and minimal environmental impact. We believe businesses that act responsibly and ethically will benefit, while those who are environmentally reckless will pay the price. Loftus Peak takes responsibility for the impact our business has on the environment, and where possible seeks to minimise and offset that impact.

#### Social

Loftus Peak operates to minimise harm to society by respecting community expectations and recognising that societal standards will change through time. We provide an inclusive and positive work environment for staff, with a culture that encourages and facilitates personal and professional growth.

The firm's positive culture is fostered by management and ensures a respectful, dynamic, and collaborative workplace which increases staff satisfaction and aids the investment process. Loftus Peak hires staff from highly diverse backgrounds with a wide range of skill sets, which drives the vibrancy of the firm and provides fresh insight into our business performance and investment process.

Loftus Peak supports team members by managing with a flat communication structure and culture of inclusion. Loftus Peak encourages and financially supports employees' professional training and development, providing the appropriate tools for, and encouraging workplace flexibility so personal commitments can be fulfilled. Loftus Peak remunerates employees at or above market rates with bonuses paid reflective of performance.

We also encourage team members to engage with charity enterprises and accommodate those responsibilities as necessary. For example, we support CEO Rick Steele's role as Chair of CitizenBlue, a community organisation which aims to reduce the amount of waste which ends up in Sydney's waterways by utilising the NSW 'Return and Earn' program.

#### Governance

Strong governance ensures we operate with purpose, honesty, and integrity for the benefit of our shareholders, management, team, investors and community. Maintaining strong corporate governance is a dynamic process requiring input and commitment from all members of the team. Transparency within a flat communication structure fosters a culture of collaboration between business lines to fulfil our corporate governance responsibilities and objectives.

Loftus Peak's Board and Board Committees, including the Compliance Committee and the Investment Risk Committee, govern the business from an operational and investment perspective. The Board and Board Committees meet quarterly, while the business-focused Advisory Board meets three times annually. Central to the compliance framework is the Code of Conduct Policy which is designed to protect stakeholders including shareholders, management, staff, and investors. It requires that the needs of investors are put first, colleagues be treated fairly, openly, and honestly and service providers be selected based on quality, service, and cost. The Compliance Committee is chaired by an external compliance professional and governs Loftus Peak's compliance framework, including adherence with our AFSL obligations.



## Modern Slavery Statement

Loftus Peak supports the principles of the Modern Slavery Act 2018. While Loftus Peak falls below the threshold for the Act to apply, we recognise that the global companies in which we invest carry modern slavery risks associated with their operations and supply chains. We subscribe to third party resources that examine the companies in our investment universe for evidence of modern slavery. We do not invest in companies that fail to report the steps they are taking to combat modern slavery or where those steps are not adequate.

#### Task Force on Climate-related Financial Disclosures

Loftus Peak is committed to compliance with Task Force on Climate-related Financial Disclosures (TCFD) the recommendations, acknowledging the risks and opportunities of climate change. We navigate climate related financial risk through the climate component of our ESG risk ranks score which informs our portfolio weighting. Meanwhile, we give a premium to companies positioned to achieve climate related SDG goals.

The risk posed by climate-induced damage to the assets of holdings is considerable. Irrespective of where our holdings are domiciled, they depend on and feed into global supply chains, therefore we support the carbon emission action proposed in the 2015 Paris Agreement and the urgency required to meet the targets as quickly as possible to minimise the impacts of climate change.

Reflecting this approach, for the funds and portfolios that we manage, we aim for the Scope 1 & 2 carbon intensity (emissions owned or controlled by company holdings) to be less than that applying to the MSCI All Country World Index. The Fund's carbon intensity is published monthly based on information Sustainalytics.

## Disclaimer

This policy represents Loftus Peak's policy as at 16 February 2023.

Loftus Peak may revise this policy as it sees fit or at its discretion.

Although Loftus Peak intends to observe this policy at all times, neither Loftus Peak nor any of its entities nor its associated companies is legally bound in any respect by this policy. From time to time, Loftus Peak reserves the right to act outside the policy and may do so, subject only to any statutory rights you have under the Act or other applicable legislation.